

OUR CLIENTS

Manufacturers

- Plastics Injection Molder
- Display Rack Manufacturer
- Metal bar grinding shop

Distributors

- Industrial Distributor
- Food Broker/Distributor
- Glass Fabricator/Distributor

Contractors

- Mechanical Contractor
- Steel Fabricator
- Roofing Contractor

Law Firms

- Workers' Compensation
- General Practice
- Personal Injury
- Criminal Defense
- Insurance Defense
- Business Litigation

Medical Practices

- Orthopedic Surgeon
- Family Practice
- Dental
- Physical Rehabilitation

Retail Stores

- Sporting goods
- Women's Clothing
- Safe & Lock

Interior Designers

- Residential
- Commercial

Professional Service

- Financial advisor firm
- Architectural firm
- Marketing/Communication firm
- Business valuation firm
- Advertising Agencies

Others

- Real Estate Developer
- Art gallery
- Writers

BIOGRAPHICAL INFORMATION

Joe Vangsness began consulting in 1990 after several years developing software in the corporate world.

Positions

- Programmer
- Systems Analyst
- Systems Project Manager
- Software Development Manager
- Information Systems Director
- Director of Strategic Planning

Corporate Experience

- Union Carbide Corporation
- Time, Inc.
- United States Gypsum Company
- Board of Trade Clearing Corporation

Education

- University of Illinois ▪ B.S. in Management
- University of Pittsburgh ▪ Grad. Business School
- University of Chicago ▪ Grad. Business School
- Columbia College ▪ Certificate in Web Design
- Truman College ▪ Certificate in Web Design
- University of Chicago ▪ Continuing Education Internet Marketing Strategy

Involvement

- Chicago Computer Society ▪ Director - Region I
- Downtown Computer Club ▪ Coordinator

Teaching Experience

- DePaul University ▪ School of Business
- DePaul University ▪ Grad. School of Business
- Triton College
- Purdue University Calumet Entrepreneurship Center

CONTACT INFORMATION

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***Making Information Technology
Work for Business***

Vangsness Consulting Inc.

BUSINESS & TECHNOLOGY CONSULTANTS

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Our Approach

Vangsness Consulting Inc. provides Information Technology consulting for small to medium-sized businesses designed to improve performance and profitability.

We all face the same challenges when selecting and using information technology:

- What software?
- What computer hardware?
- What network and communications?
- What internet strategy?
- What training?
- How to evaluate new technology?
- What are the security exposures?
- How to prevent loss of data?
- How to recover data?
- How to bring it all together to gain benefits?

These challenges are especially difficult for small to medium-sized businesses because of lack of time or resources.

Vangsness Consulting Inc. offers consulting to specifically address these needs.

Our focus is to improve productivity and performance through the application of information technology and improved business processes. We help our clients select and use the right computer software, hardware, networks, communications and internet components. Then, we manage and coordinate installation, training, conversion and support. This approach eliminates the risk of choosing the wrong system components.

You can expect improvements in:

- Employee productivity
- Employee morale
- Sales & profits
- Business-to-business collaboration
- Company image

Information Technology Strategic Plan

Some businesses need a totally new system covering all their IT components (software, computer hardware, network, communications and the internet).

We assess your IT needs and produce an IT Strategic Plan with recommended solutions for all the necessary components, including costs, benefits and specific plans for acquiring each component. The Strategic Plan also spells out plans for conversion, training, support and maintenance.

Our rigorous planning methodology eliminates the risk of choosing the wrong system and provides the information needed to proceed with confidence.

Application Software Upgrade or Acquisition

Some businesses need only new or upgraded application software.

We analyze needs and requirements, find application software packages, perform tests, obtain references, evaluate software companies, and make recommendations. We prepare the plan and manage the software installation, conversion, and training.

This approach ensures that the software fits your specific needs and will be installed successfully.

Computer/Network Upgrade or Acquisition

Some businesses have the right application software but their hardware and network don't meet their needs.

We analyze requirements, propose alternatives, and make recommendations, including all components of computer hardware, network and related software with costs, time-frame for installation and service company to install and support it.

Through this service, we can provide a computer hardware/network solution at the best possible cost.

Custom Software Design and Implementation

Application software packages cannot meet the unique requirements of some businesses and may dictate a custom software solution.

We determine your needs and requirements, design the software, and find a software developer to develop and support it. Then we manage and coordinate the installation, conversion and training.

This minimizes the risk of ending up with software that does not work or fit your business.

Information Systems Management & Support

Some businesses have appropriate software, hardware and networks but are uncomfortable managing all of the components themselves.

We monitor your systems on a regular basis to provide system reliability, security and integrity. Through this service we respond to problems, provide support and manage hardware and software upgrades. We will suggest maintenance and replacement schedules as appropriate. As new technologies and options become available or applicable, we suggest them for consideration.

Internet and E-Commerce Strategy

This service is geared to businesses that need an internet/e-commerce presence or would like to upgrade or improve their current one.

We review needs, requirements and options and recommend a strategy, including objectives, site design, site developer, costs, benefits and projected future growth.

Project Management

In some instances, businesses lack the time, experience or skills to manage specific projects to implement parts of the overall IT strategy.

We develop a project plan with resources, estimates and time frames. We then manage and coordinate the resources using standard project management practices.